



Contact Information

Juan B. Gutiérrez, Ph.D.
 Professor, Chair, Department of Mathematics
 The University of Texas at San Antonio

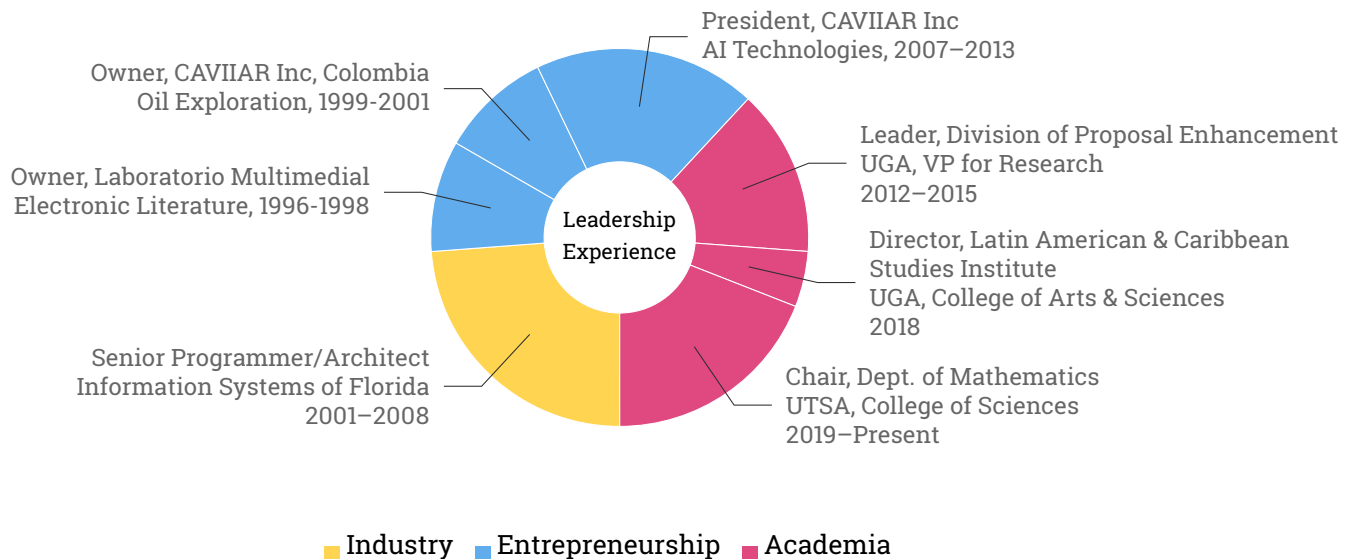
juan.gutierrez3@utsa.edu
 0000-0002-0627-5035
 [juanbgutierrez](#)

Detailed academic CV and more at <https://math.utsa.edu/directory/juan-gutierrez/>

Mission Statement: To have the face of success match the face of our society

Summary of Leadership Experience

I am a leader in higher education with a unique trajectory resulting in a proven and successful track record of leadership, entrepreneurship, sponsored research, and instruction across three continents in multiple disciplines spanning the sciences and the humanities. I am passionate about making a difference in our communities through academic achievement.



Leadership and Administrative Experience in Academia

2019-Now. Chair of the Department of Mathematics at UTSA, managing a \$5.2M budget, 60 faculty, 20 teaching assistants, 3 postdoctoral associates, 4 staff, and serving 12,000 students per year.

Key contributions: I was hired through a national search to rectify a challenging academic unit. Before my arrival, the drop, fail & withdrawal (DFW) rate was over 38% for service courses that were offered to 12,000 seats per year. I conducted an in-depth analysis of 5.5 million credit-hours and 86,000 students across five years for the entire university, and produced a report for each college and department. I identified points of optimal control to improve the enterprise. Within the first year, DFW dropped to 25% in average in mathematics; the rotation of personnel has stopped; salaries were corrected to reach national averages; research throughput has increased five-fold. The model was so successful that it has been replicated across multiple departments at UTSA and I have been invited to participate in multiple national venues to disseminate the strategy. See <https://math.utsa.edu/a-word-from-the-chair/>

2017-2018. Interim Director of the [Latin American and Caribbean Studies Institute \(LACSI\)](#) at the [University of Georgia](#) between December 2017 and June 2018.

Key contributions: Under my leadership, LACSI submitted and was awarded a \$2.2M Title VI FLAS grant (Foreign Language Area Studies) from the Department of Education. FLAS is a highly competitive U.S. Department of Education grant that provides graduate and undergraduate fellowships for students to pursue intensive training in modern languages and related areas of international studies.

2012-2015. [Office of Proposal Enhancement at UGA](#). I reported directly to the VP for research. It is worth mentioning how I landed in this position: I was hired in 2012 at UGA as an opportunity-hire assistant professor after I was able to assemble and manage in two weeks, while still a postdoc at OSU, the submission of a 75-page technical proposal and 600-page business proposal for a \$20M U19 NIH contract with 30 co-investigators from UGA, Emory, CDC, and GA Tech. We won that award, and I received job offers from Emory and UGA. It was through my years in industry that I acquired the skills necessary to accomplish this feat.

Key contributions: I trained dozens of faculty and staff to respond to solicitations according to a methodology I learned and refined during my years in industry. This office is credited for the advances in the national research ranking of UGA. See the article "[UGA advances in national research ranking](#)", December 15, 2017, UGA Today.

Executive and Leadership Experience in Industry

2012-2022 I have created 4 business in the US: Accolotech LLC (FL, 2007-2010), [CAVIAR Inc \(link to D&B\)](#) (FL, 2007-2013), GUVU Group (GA, 2015-2017), and [GUVU Solutions](#) (TX, 2021-present). The first two, Accolotech and CAVIAR were created while I was a doctoral student. I was able to finish my doctoral degree thanks to a subaward of a research grant by the Spanish Ministry of Industry to CAVIAR Inc, and a research grant with the Division of Aquaculture of the Florida Department of Agriculture.

2001-2008 As a Senior Programmer/Analyst at [Information Systems of Florida](#), I designed the architecture of enterprise-grade information systems, and managed multinational teams of programmers to satisfy information technology contracts with the State of Florida.

1999-2001 Owner of CAVIAR (Centro Avanzado de Investigación en Inteligencia Artificial), Colombia, an engineering business that developed software and hardware for oil exploration.

1996-1998 Owner of Laboratorio Multimedial, a media business that attracted multiple contracts from Colcultura (now Ministerio Colombiano de Cultura) and the Instituto Distrital de Cultura y Turismo de Bogotá. The technological product developed by this business is the AI engine known as Literatronica, which was the foundation for [NSF award #1645325](#) "ALICE (Adaptive Learning for Interdisciplinary Learning Environments)", of which I was the PI.

Executive and Leadership Training

2022-2023 Academia de Liderazgo. Executive training by the Hispanic Association of Colleges and Universities (HACU).

2020-2021 Leadership Institute, UTSA.

2018 Leadership Institute, University of Georgia.

2014 Advanced Leadership Institute. Leadership training by the Society for the Advance of Chicanos and Native Americans in Science (SACNAS).

2011 Summer Leadership Institute. Leadership training by SACNAS.